

MINUTES
Spokane Public Facilities District
Board of Directors
Spokane Veterans Memorial Arena Board Room
Tuesday, September 3, 2019
12:30 PM

ITEM #1 TO ORDER

Board Chair Larry Soehren convened the 763rd meeting of the Spokane Public Facilities District at 12:30 PM.

ITEM #2 ATTENDANCE

In attendance was Board Chair Larry Soehren along with members Marty Dickinson, Nate Greene, Travis Tramp, and Mick McDowell. District personnel included Stephanie Curran, Matt Gibson, Monte Koch, Ryan Wittstruck, Becca Watters, Jessica Deri, Matt Meyer, and Andrew Dolan. Guests included Stanley Schwartz from Witherspoon Kelley, Toby Hatley from Washington Hospitality Association, Bobby Brett, Dave Pier, and Mark Miles from Brett Sports and Entertainment, and Tyler Black from Lukins & Annis.

ITEM #3 DISTRICT BUSINESS

Spokane Chiefs Agreement and Brett Sports & Entertainment Marketing Agreement

Ms. Curran expressed that today is a big day and described the process of negotiating the Spokane Chiefs Use Agreement and the Brett Sports & Entertainment Marketing Agreements as producing good communication. She then called out each entry on the monetary deal points spreadsheet, provided to the Board, for both agreements. A question was posed to clarify the time period in which the increase is representative. Ms. Curran noted that it is representative of the period from when the District agreed to a higher rate.

Mr. Schwartz began walking through the Spokane Chiefs Use Agreement and identified key points throughout the document, such as the Effective Date, Term length, the newly defined dates of a Season, terms surrounding Chiefs ability to book non-hockey events. He also pointed out monetary clauses relating to an increase in the Chiefs Catering Percentage, a Facility Fee, minimum personnel costs, and the District's responsibility to pay Security costs and reimburse the Chiefs for Section Leader costs. The Chiefs will continue to retain all of their merchandise revenue, as well as television, dasher, and ice resurfacers advertising revenue. Finally Mr. Schwartz touched on the Renegotiation clause and that the Chiefs are required to keep their franchise with the Western Hockey League.

Mr. Schwartz then went through the Brett Sports & Entertainment Marketing Agreement language and identified key points throughout the document, such as Termination, Assignment during the Initial Term versus Assignment during the Extended Term, as well as the services to be provided by the District and Brett Sports & Entertainment, as listed in Exhibit A. The Board posed questions about the Agreement and if the rights given would affect the signage sales in the new facility. Mr. Schwartz expressed that the Marketing Agreement would apply to the Sportsplex, in the same manner they do to the other District facilities.

Being no further discussion, Ms. Dickinson moved to approve the Spokane Chiefs Use Agreement as presented, Mr. Tramp seconded and the motion passed unanimously.

Ms. Dickinson then moved to approve the Brett Sports & Marketing Agreement as presented, Mr. Tramp seconded and the motion passed unanimously.

Mr. Pier then commented on the process and how excited they are to move forward.

Sportsplex

Mr. Soehren provided the Board with a quick update on the status of the Canopy Credit Union Purchase & Sale Agreement. The document is being circulated between the parties and is expected to be ready for Board consideration in the near future.

Mr. Soehren then commented that the revised GMP is scheduled for presentation to the Board at the September 25, 2019 meeting. He encourage each Board Member to attend this meeting.

ITEM #4 MISCELLANEOUS

There were no miscellaneous items to discuss.

ITEM #5 PUBLIC COMMENTS

There were no public comments.

ITEM #6 ADJOURNMENT

There being no further business, the Board adjourned at 1:05 pm.

Stephanie Huff
Deputy Clerk of the Board

Approved by the Board of Directors